ABOUT US

• **Portuguese Pharmaceutical Industry Association**
• Founded in 1975, succeeds the National Guild of the Manufacturers of Medicinal Products (1939)
• 75 years of activity
• Represents **108 companies**
• It is the on Association in Europe that brings together Human Health: Non-Prescription and Prescription Medicines; In Vitro Diagnosis, Vaccines.
• Contribute for the socioeconomic development of the Pharmaceutical Sector and for the country

• Contribute for the improvement of health in Portugal

• Contribute to facilitate patient access to new therapies

• Defend the common interests of its members
OBJECTIVES

• Protect the quality, safety and efficacy of medicines

• Promote an efficient medicines’ approval system

• Protect the industrial property rights

• Promote proximity with the patient

• Use the knowledge and the scientific patrimony in the relationship with the scientific community

• Promote public health and environment

• Promote proximity with the Community to make clear its mission and values
GENERAL ASSEMBLY

FISCAL COUNCIL

SPECIALISED COMMITTEES
- APIFARMA OTC, APIFARMA DIV, CEB, CEV

WORKING GROUPS
- ACCESS, AMBULATORY, HOSPITAL AFFARIS, COMPLIANCE, CLINICAL RESEARCH

ASSESSOR OF THE BOARD
- Miguel Ginestal

EXECUTIVE DIRECTOR
- Heitor Costa

BOARD

GENERAL COUNCIL

MEDIA ADVISORY
- FSC

EXECUTIVE SECRETARIAT
- Susana Godinho, Miguel Fragoso

ADMINISTRATION
- João Teles

ACCOUNTING
- Helena Teixeira

TECHNICAL AFFARIS
- Cristina Lopes, Paula Costa Gomes, Alexandra Gonçalves

LEGAL AFFAIRS
- Pedro Caridade de Freitas

DATA AND ANALYSIS AFFAIRS
- Paula Costa

COMMUNICATION AND EXTERNAL AFFAIRS
- Isabel Soares

INSTITUTIONAL AFFAIRS
- Manuela Mendonça

RECEPTION
- Natércia Barreto, Sandra Tavares
**Technical Affairs**
Provision of services in economic, financial, pharmaceutical and professional training

**Legal Affairs**
Provision of services in the area of pharmaceutical legislation, corporate, labour, administrative and ethical

**Communication and External Affairs**
Promote the image and position of the Pharmaceutical Industry among the media, patients associations, opinion leaders and general public

**Data & Analysis Affairs**
Analysis and production of information and studies in the context of the Pharmaceutical Industry
Given the diversity of interests represented by our Association, we have 6 specialised committees:

- Vaccines (CEV)
- OTC (APIFARMA OTC)
- In vitro Diagnostics (APIFARMA DIV)
- Biotechnology (CEB)
• Clinical Research
• Access to Medicines
• Compliance
• Hospital Affairs
• Ambulatory Care
• Biotec
• 11 Companies
**INSTITUTIONAL RELATIONS**

- Government
  - Ministry of Health
  - Ministry of Economics
  - Ministry of Finance
  - Ministry of Labour
- DG Health
- DG Economic Activities
- National Assembly / Parliamentary Groups
- Parliamentary Committees on Health, Economic Affairs, Innovation and Regional Development
- National Authority – INFARMED

- Professional Associations
  - Medical Association
  - Veterinary Medical Association
  - Dentist Association
  - Pharmaceutical Association
- Portuguese Association of Generic Drugs (APOGEN)
- Confederation of Portuguese Industry (CIP)
- Portuguese Industrial Association (AIP)
- National Industrial Property Institute (INPI)
- National Association of Pharmacies - ANF
- Patient Organizations
• EFPIA (European) ➞ Medicines
• IFPMA (Worldwide) ➞ Medicines
• AESGP (European) ➞ OTC Medicines
• MedTech-Europe ➞ Medical Technology Industry
• IFAH-Europe ➞ Animal Health
• Counterpart Organisations
• European Political Institutions
# The Pharmaceutical Industry in Portugal

<table>
<thead>
<tr>
<th><strong>Member Companies</strong></th>
<th><strong>108</strong> (Source: APIFARMA; Year: 2019)</th>
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<tbody>
<tr>
<td><strong>Areas of Intervention</strong></td>
<td>Innovative medicines; Generic medicines; OTC medicines; Biotechnology; Vaccines; In vitro diagnostics; Research and clinical trials</td>
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</tbody>
</table>
| **Outpatient Market** | 2.680,8 million euro (retail price, V.H.(%)=+2,9%)  
252,4 million packs (Source: INFARMED; Year: 2018) |
| **Hospital Market** | 1.206,8 million euro (V.H.=+5,9%) (Source: INFARMED; Year: 2018) |
| **Investment in R&D** | 100 million euro  
7,7% of the total private investment in R&D (Source: MCTES / IPCN17; Year: 2017) |
| **Employment** | 8.000 employees (Source: APIFARMA associates; Jan. 2018) |
| **Production** | 1.694 million euro => (V.H.(%)=-0,8%) (Source: APIFARMA; Year: 2017) |
| **Exports** | 978 million euro => (V.H.(%)=-10%) (Source: INE; Year: 2018) |
1. Main Economic Indicators
2. Main Demographic Indicators
3. Healthcare Indicators
4. Pharmaceutical Sector Data
5. Pharmaceutical Market - Medicines For Human Use
6. NHS Expenditure
7. Self Medication Market
8. Clinical Trials
9. *In vitro* Diagnostic Medical Devices Market

Thank you for your interest in APIFARMA and the Pharmaceutical Industry in Portugal. For more information, please reach us through the contacts above.