

# APIFARMA – PORTUGUESE PHARMACEUTICAL INDUSTRY ASSOCIATION

2017





# ABOUT US

- **Portuguese Pharmaceutical Industry Association**
- Founded in 1975, succeeds the National Guild of the Manufacturers of Medicinal Products (1939)
- 75 years of activity
- Represents about **120 companies**
- It is the only Association in Europe that brings together

**Human  
Health**

**OTC  
(non-prescription  
medicines)**

**Prescription  
medicines**

**In Vitro  
Diagnostics**

**Animal  
Health**

**Vaccines**

**Generics**



## OUR MISSION

- Contribute for the socioeconomic development of the Pharmaceutical Sector and for the country
- Contribute for the improvement of health in Portugal
- Contribute to facilitate patient access to new therapies
- Defend the common interests of its members

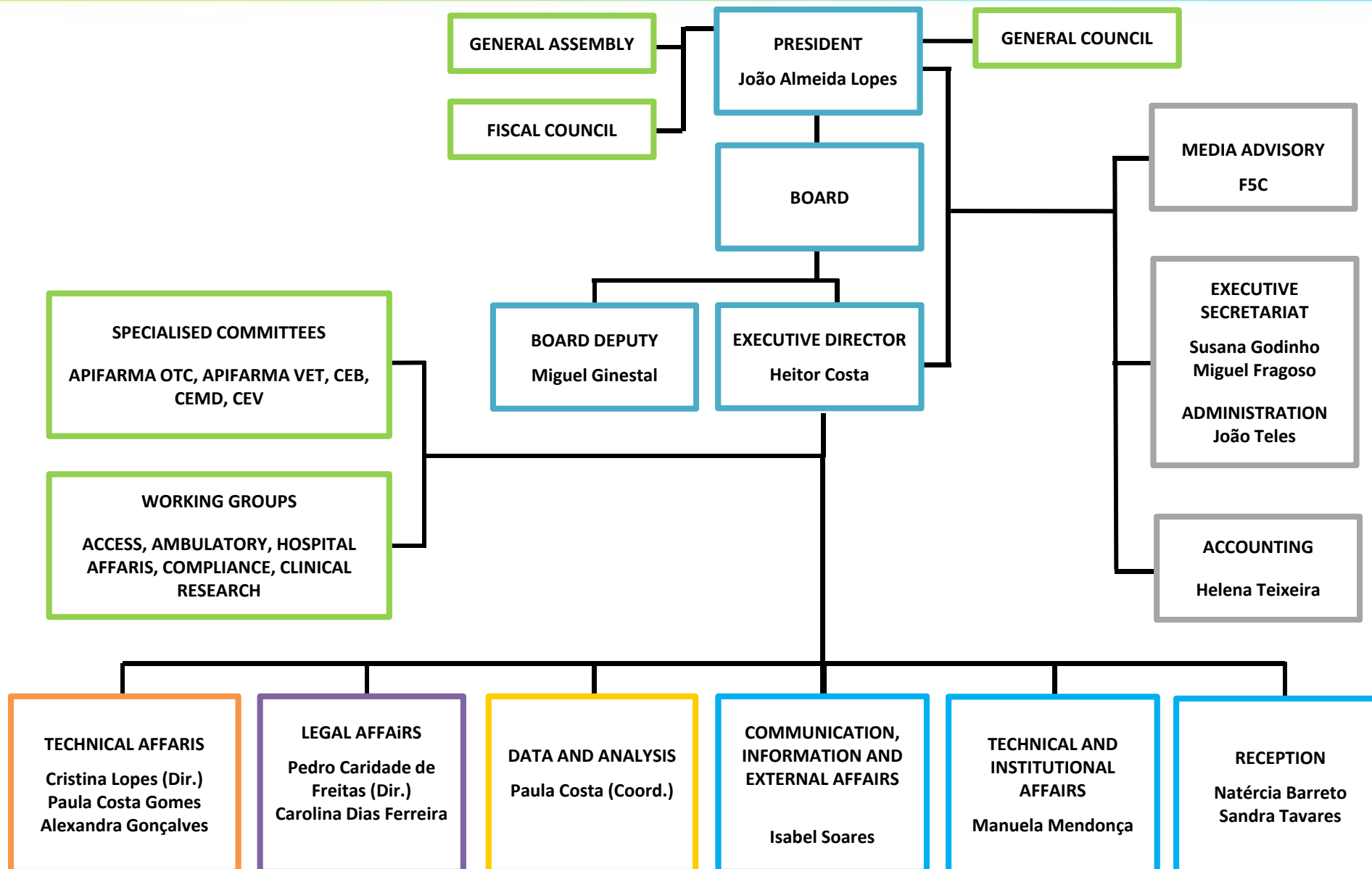


# OBJECTIVES

- Protect the quality, safety and efficacy of medicines
- Promote an efficient medicines' approval system
- Protect the industrial property rights
- Promote proximity with the patient
- Use the knowledge and the scientific patrimony in the relationship with the scientific community
- Promote public health and environment
- Promote proximity with the Community to make clear its mission and values



# INTERNAL STAFF





# EXPERTISE AREAS

## Technical Affairs

Provision of services in economic, financial, pharmaceutical and professional training

## Legal Affairs

Provision of services in the area of pharmaceutical legislation, corporate, labour, administrative and ethical

## Communication and External Affairs

Promote the image and position of the Pharmaceutical Industry among the media, patients associations, opinion leaders and general public

## Data & Analysis

Analysis and production of information and studies in the context of the Pharmaceutical Industry



## SPECIALISED COMMITTEES

Given the diversity of interests represented by our Association, we have 6 specialised committees:

- Vaccines (CEV)
- OTC (APIFARMA OTC)
- *In vitro* Diagnostics (CEMD)
- Animal Health (APIFARMA VET)
- Biotechnology (CEB)



# WORKING GROUPS

- Clinical Research
- Access to Medicines
- Compliance
- Hospital Affairs
- Ambulatory Care





# PharmaPortugal



- 11 Companies





# NATIONAL INSTITUTIONAL RELATIONS

- Government
  - Ministry of Health
  - Ministry of Economics
  - Ministry of Finance
  - Ministry of Labour
- DG Health
- DG Economic Activities
- National Assembly / Parliamentary Groups
- Parliamentary Committees on Health, Economic Affairs, Innovation and Regional Development
- National Authority – INFARMED
- Professional Associations
  - Medical Association
  - Veterinary Medical Association
  - Dentist Association
  - Pharmaceutical Association
- Portuguese Association of Generic Drugs (APOGEN)
- Confederation of Portuguese Industry (CIP)
- Portuguese Industrial Association (AIP)
- National Industrial Property Institute (INPI)
- National Association of Pharmacies - ANF
- Patient Organizations



# INTERNATIONAL INSTITUTIONAL RELATIONS

- EFPIA (European) ➔ Medicines
- IFPMA (Worldwide) ➔ Medicines
- AESGP (European) ➔ OTC Medicines
- MedTech-Europe ➔ Medical Technology Industry
- IFAH-Europe ➔ Animal Health
- Counterpart Organisations
- European Political Institutions



# THE PHARMACEUTICAL INDUSTRY IN PORTUGAL

<b>MEMBER COMPANIES</b>	<ul style="list-style-type: none"><li>• 121</li></ul> <p>(Source: APIFARMA; Year:2017)</p>
<b>AREAS OF INTERVENTION</b>	<ul style="list-style-type: none"><li>• Innovative medicines; Generic medicines; OTC medicines; Biotechnology; Vaccines; In vitro diagnostics; Veterinary medicines; Research and clinical trials</li></ul>
<b>OUTPATIENT MARKET</b>	<ul style="list-style-type: none"><li>• 1.900 million euro (Ex-factory price; Year: 2016) =&gt; (2016/2015= 1,7%)</li><li>• 255,8 million packs (Year: 2016)</li></ul> <p>(Source: IMS Health; Infarmed)</p>
<b>HOSPITAL MARKET</b>	<ul style="list-style-type: none"><li>• 1.107,2 million euro =&gt; (2016/2015= 7,5%)</li></ul> <p>(Source: INFARMED; Year: 2016)</p>
<b>INVESTMENT IN R&amp;D</b>	<ul style="list-style-type: none"><li>• 75,1 million euro<ul style="list-style-type: none"><li>• 7,2% of the total private investment in R&amp;D</li></ul></li></ul> <p>(Source: MCTES / IPCTN14; Year: 2014)</p>
<b>EMPLOYMENT</b>	<ul style="list-style-type: none"><li>• 7.500 employees</li></ul> <p>(Source: APIFARMA associates; Jan.2016)</p>
<b>PRODUCTION</b>	<ul style="list-style-type: none"><li>• 1.490 million euro =&gt; (2015/2014= + 3,9%)</li></ul> <p>(Source: INE; Year: 2015)</p>
<b>EXPORTS</b>	<ul style="list-style-type: none"><li>• 920 million euro =&gt; (2014/2013= + 4,9%)</li></ul> <p>(Source: INE; Year: 2015)</p>



# PHARMACEUTICAL INDUSTRY IN FIGURES

A INDÚSTRIA FARMACÊUTICA EM  
NÚMEROS

THE PHARMACEUTICAL INDUSTRY IN  
FIGURES

2015



  
apifarma  
ASSOCIAÇÃO PORTUGUESA DA  
INDÚSTRIA FARMACÊUTICA

1. Main Economic Indicators
2. Main Demographic Indicators
3. Healthcare Indicators
4. Pharmaceutical Sector Data
5. Pharmaceutical Market - Medicines For Human Use
6. NHS Expenditure
7. Self Medication Market
8. Clinical Trials
9. *In vitro* Diagnostic Medical Devices Market
10. Animal Health Market

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*Thank you for your interest in APIFARMA and the Pharmaceutical Industry in Portugal. For more information, please reach us through the contacts above.*

